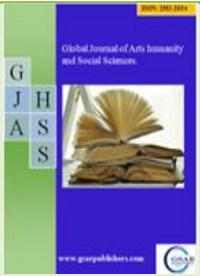
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## Green FDI and Corporate Social Responsibility in Vietnam: A Case Study Approach

By

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### Abstract

Foreign Direct Investment (FDI) plays a crucial role in economic growth, particularly in emerging economies such as Vietnam. Among the different types of FDI, Green FDI—investments aimed at promoting environmental sustainability—has gained attention for its potential to align economic development with environmental protection. This study explores the relationship between Green FDI and Corporate Social Responsibility (CSR) in Vietnam through a qualitative case study approach. The research examines how multinational corporations (MNCs) implement CSR initiatives in line with sustainable business practices, regulatory frameworks, and local community expectations. The findings indicate that Green FDI can enhance CSR commitments, fostering environmental conservation, social welfare, and sustainable economic growth. However, challenges such as weak regulatory enforcement, limited stakeholder engagement, and financial constraints hinder effective CSR implementation. This study contributes to the understanding of the interplay between foreign investments and sustainable business practices in Vietnam, offering insights for policymakers, businesses, and scholars. The study concludes with recommendations for improving regulatory frameworks, encouraging stakeholder collaboration, and enhancing corporate accountability to ensure that Green FDI aligns with Vietnam's sustainable development goals.

**Key words:** *Green FDI, social responsibility, sustainable economic growth, stakeholder.*

### Introduction

Vietnam has emerged as a key destination for Foreign Direct Investment (FDI) in Southeast Asia, owing to its strategic location, competitive labor market, and investment-friendly policies. Over the past two decades, FDI has been instrumental in driving Vietnam's economic growth, particularly in sectors such as manufacturing, infrastructure, and technology. However, the rapid expansion of industrial activities has also raised concerns regarding environmental degradation and social disparities. Against this backdrop, the concept of Green FDI has gained traction, emphasizing investments that prioritize environmental sustainability and responsible business practices.

Corporate Social Responsibility (CSR) has become an essential aspect of business strategy, particularly for multinational corporations (MNCs) operating in Vietnam. CSR initiatives encompass environmental protection, labor rights, community engagement, and ethical governance. While Green FDI and CSR

share common goals of promoting sustainable development, their integration in Vietnam remains a relatively unexplored area of research. Understanding how foreign investors incorporate CSR into their business operations can provide valuable insights for policymakers and businesses seeking to balance economic growth with sustainability.

This paper aims to explore the intersection of Green FDI and CSR in Vietnam using a case study approach. It examines how multinational firms navigate regulatory frameworks, stakeholder expectations, and operational challenges while implementing CSR initiatives. By analyzing qualitative data from selected firms, this study sheds light on the effectiveness, challenges, and policy implications of Green FDI-driven CSR in Vietnam. The study also aims to provide policy recommendations for fostering a sustainable investment environment in Vietnam.



## Literature Review

Green FDI is often examined through the lens of sustainable development theory, stakeholder theory, and institutional theory. Sustainable development theory (Brundtland Commission, 1987) emphasizes the need for economic progress that does not compromise environmental or social well-being. Stakeholder theory (Freeman, 1984) highlights the importance of businesses addressing the concerns of various stakeholders, including governments, communities, and consumers. Institutional theory (North, 1990) suggests that regulatory and cultural contexts shape corporate behavior, influencing CSR implementation in Green FDI projects.

Green FDI refers to foreign investments that contribute to environmental sustainability by adopting eco-friendly technologies, energy-efficient production methods, and corporate policies that mitigate negative environmental impacts (Zarsky & Gallagher, 2007). Empirical studies suggest that Green FDI can enhance sustainable economic growth by transferring knowledge and innovation to host countries (Liu et al., 2020). In Vietnam, foreign firms investing in renewable energy, waste management, and sustainable agriculture have demonstrated the potential of Green FDI to align with national sustainability goals (Nguyen & Pham, 2021).

Research by Dunning and Lundan (2008) emphasizes the role of multinational corporations in fostering sustainability by integrating environmental policies into business strategies. Additionally, Porter and Kramer (2011) argue that shared value creation through responsible investments can enhance corporate competitiveness while addressing societal challenges. Similarly, Makarem et al. (2019) highlight that firms engaging in Green FDI are more likely to adopt CSR practices aligned with global sustainability standards.

CSR in Vietnam has evolved in response to global trends, domestic regulations, and stakeholder demands. Initially perceived as philanthropy, CSR has expanded to include environmental protection, labor rights, and corporate governance (Vo, 2019). Foreign firms often play a leading role in CSR adoption, leveraging global best practices to improve local business standards (Tran & Santarelli, 2020). However, challenges such as weak legal enforcement and cultural differences in CSR perceptions affect its implementation.

Empirical research by Carroll (1991) suggests that CSR comprises economic, legal, ethical, and philanthropic responsibilities, all of which are crucial for sustainable corporate behavior. Furthermore, Matten and Moon (2008) emphasize that CSR practices differ across institutional contexts, requiring adaptation to local regulations and stakeholder expectations.

Several studies have explored the relationship between FDI and CSR in emerging economies. For instance, Kolk and van Tulder (2010) examined how multinational enterprises integrate CSR into their international operations, finding that institutional pressures significantly influence CSR strategies. In the Vietnamese context, Ha and Ngoc (2022) analyzed CSR adoption among foreign firms

and highlighted the role of government policies in shaping corporate behavior.

## Research Methodology

This study employs a qualitative research approach using case studies of multinational corporations engaged in Green FDI in Vietnam. Data collection involves semi-structured interviews with corporate executives, policymakers, and industry experts, alongside content analysis of CSR reports and policy documents. The case study approach allows for an in-depth exploration of how firms implement CSR initiatives and navigate challenges in Vietnam's regulatory and socio-economic environment. The data will be analyzed using thematic analysis to identify recurring patterns and insights.

## Findings and Discussion

### *Integration of CSR into Green FDI Business Strategies*

Multinational corporations (MNCs) implementing Green FDI in Vietnam integrate CSR into their business strategies through a variety of approaches that aim to create a sustainable business environment while fostering social and economic progress. One significant mechanism is sustainable supply chain management, where MNCs adopt eco-friendly production methods and source materials from suppliers adhering to environmental standards. Companies such as Unilever Vietnam have implemented sustainable procurement policies that emphasize minimal environmental impact, energy efficiency, and waste reduction. Additionally, community engagement and development programs are critical for integrating CSR within Green FDI initiatives. Many firms invest in local communities by supporting education, healthcare, and environmental awareness campaigns. A notable example is Coca-Cola Vietnam, which has launched several water conservation projects to provide clean water access in rural areas, showcasing how CSR initiatives can directly benefit communities while strengthening corporate legitimacy.

Another crucial aspect is regulatory compliance and exceeding legal requirements, where MNCs ensure their operations align with Vietnamese environmental regulations, often adopting higher standards to position themselves as industry leaders in sustainability. Intel Vietnam, for instance, has embraced renewable energy solutions and low-carbon manufacturing processes to comply with national regulations while demonstrating its commitment to sustainable business operations. Moreover, employee-centric CSR initiatives play a vital role, with many foreign firms integrating CSR into human resource policies by emphasizing fair wages, safe working conditions, and continuous professional development. Samsung Vietnam has made significant investments in employee upskilling and green workplace initiatives, contributing to both workforce welfare and environmental goals.

Furthermore, public-private partnerships (PPPs) have emerged as a strategic approach for MNCs to enhance their CSR impact. By collaborating with government agencies, NGOs, and industry

groups, businesses can drive long-term environmental sustainability. Honda Vietnam, for example, has partnered with environmental organizations to promote afforestation projects and carbon offset programs, reinforcing its CSR commitment while supporting national sustainability efforts. Despite these initiatives, challenges persist in fully integrating CSR into Green FDI strategies. These include inconsistencies in policy enforcement, limited awareness of CSR benefits among local businesses, and financial constraints that may deter firms from adopting ambitious sustainability initiatives. Addressing these challenges will require stronger regulatory support, stakeholder engagement, and investment incentives to foster a more comprehensive and impactful CSR framework within Vietnam's Green FDI landscape.

#### ***Challenges and Opportunities in Aligning Green FDI with Sustainable Development Goals***

Despite the growing presence of Green FDI in Vietnam, multinational corporations encounter several challenges in aligning their investments with sustainable development goals. One of the most pressing issues is regulatory uncertainty and weak enforcement of environmental policies, which creates inconsistencies in compliance expectations for foreign investors. Many firms struggle with navigating the evolving legal framework and often face delays due to bureaucratic inefficiencies. Furthermore, financial constraints and high operational costs associated with green technologies limit the ability of firms, especially small and medium enterprises (SMEs), to invest in sustainable solutions. Access to funding remains a significant hurdle, as many banks and financial institutions in Vietnam have yet to fully integrate green financing mechanisms into their lending strategies (World Bank, 2021).

However, alongside these challenges lie significant opportunities. Vietnam's government has demonstrated increasing commitment to green growth, offering incentives such as tax reductions, preferential policies, and investment subsidies to encourage sustainable investments (United Nations Conference on Trade and Development [UNCTAD], 2022). Additionally, growing consumer awareness and demand for sustainable products provide MNCs with a competitive edge in the market. A shift in consumer behavior towards eco-friendly products and responsible corporate practices has incentivized companies to align their strategies with sustainability goals. Collaborations with local businesses, NGOs, and international organizations further enhance the ability of firms to integrate sustainable practices effectively. Participation in global sustainability initiatives such as the UN Sustainable Development Goals (SDGs) and the Paris Climate Agreement has encouraged Vietnam to establish stricter environmental standards, further opening avenues for Green FDI (OECD, 2023). Ultimately, while challenges persist, a proactive approach involving policy improvements, financial incentives, and enhanced stakeholder collaboration can create a more conducive environment for aligning Green FDI with Vietnam's sustainable development goals.

#### **Conclusions and Recommendations**

In conclusion, Green FDI presents a significant opportunity for Vietnam to achieve its sustainability goals while fostering economic development. However, challenges such as weak regulatory enforcement, financial constraints, and lack of stakeholder coordination continue to hinder its full potential. To maximize the benefits of Green FDI, the Vietnamese government should strengthen environmental regulations and improve enforcement mechanisms to ensure compliance among foreign investors. Additionally, financial institutions should develop green financing programs to support businesses in adopting sustainable technologies.

Moreover, businesses must take a proactive role in integrating CSR into their investment strategies. By embedding sustainability goals into corporate operations, multinational firms can enhance their competitive advantage while contributing to long-term environmental and social well-being. Companies should also engage in multi-stakeholder partnerships, collaborating with governments, non-governmental organizations, and local communities to drive sustainable development initiatives.

Policymakers must also foster greater collaboration between the private sector, government agencies, and civil society to create an enabling environment for responsible investment. Encouraging public-private partnerships and promoting corporate accountability through transparent reporting mechanisms can further enhance CSR integration. Additionally, Vietnam should adopt international best practices by aligning its regulatory frameworks with global sustainability standards such as the UN Sustainable Development Goals (SDGs) and the Paris Climate Agreement.

By addressing these challenges and leveraging available opportunities, Vietnam can position itself as a regional leader in sustainable investment. A robust policy framework, financial incentives, and collaboration between stakeholders will contribute to achieving Vietnam's long-term environmental and economic objectives, ensuring that Green FDI remains a key driver of sustainable development.

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